

Job post summary

Date posted: January 6, 2026

Pay: CA\$45,000.00-CA\$60,000.00 per year

Job description:

We are a locally owned lumber yard looking to add a motivated and customer-focused Sales Representative to our team. This role is ideal for someone who enjoys working with contractors, builders, and homeowners, and takes pride in providing knowledgeable, reliable service.

Responsibilities:

- Assist customers with lumber, building materials, and product selection
- Build and maintain strong relationships with contractors and repeat customers
- Prepare quotes, process orders, and follow up to ensure customer satisfaction
- Coordinate with yard and delivery staff to ensure accurate and timely orders
- Proactively identify sales opportunities and upsell where appropriate
- Maintain a clean, organized sales area and yard knowledge
- Stay up to date on product offerings, pricing, and industry trends

Qualifications & Skills:

- Previous sales experience (lumber or building materials experience is a strong asset)
- Strong communication and customer service skills
- Comfortable working in a fast-paced, hands-on environment
- Basic computer skills (POS systems, email, quoting software)
- Ability to multitask and problem-solve
- Reliable, punctual, and team-oriented
- Ability to lift up to 50 lbs as required

What We Offer:

- Competitive wages (based on experience)

- Stable, full-time employment
- Supportive team environment
- Staff discounts on building materials
- Opportunities for growth within the company

If you enjoy working with people, take pride in your work, and want to be part of a solid team, we'd love to hear from you.

To Apply:

Please send your resume to cody@cedarshop.com

Job Types: Full-time, Permanent

Benefits:

- Casual dress
- Company events
- Dental care
- Disability insurance
- Extended health care
- Life insurance
- On-site parking
- Paid time off
- Profit sharing
- Store discount
- Vision care

Ability to commute/relocate:

- Calgary, AB T2G 1G7: reliably commute or plan to relocate before starting work (required)

Language:

- English (required)

Work Location: In person